



SGE - WE CAN COME TO YOU

With busy jobs and family lives, it can be hard to find the time to look after our financial needs. What we wish for is someone to take care of all our financial needs for us. Well, as a SGE member, your wishes are granted.

SGE's team of mobile Business Development Officers travel through out NSW and Victoria, calling regularly at locations to help with any financial solution they are looking for. "The Business Development Team is just like a mobile Service Centre" says Business Development Manager, Marianne Ledic.

Marianne's team travels an average of 700 kilometres each week to see members throughout NSW and Victoria. She says "it's rewarding to provide personal assistance."

"People seem to really appreciate the financial solutions that SGE can provide its members", she says. "It's hard to do your own banking through business hours and that's where we can assist".

"For example, recently one of our members was interested in a mortgage equity loan. But she couldn't speak to our staff during work hours. The member works for the Department of Corrective Services as a Correctional Officer, who works varying shifts. When I told her that SGE Credit Union are here to assist her at her convenience, whether that was during business hours or after business hours - she was ecstatic," says Marianne. "People really value this type of service."

SGE's Mobile Business Development Team is as flexible as you need. They can visit at a time that suits you and can help with the full range of SGE products and services that can provide you a total Financial Solution.

Business Development Officers work closely with SGE's network of Representatives and contacts in the workplace.

The Business Development Team can provide information to groups of members at a particular work location or to an individual. We are here to help in any way we can.

"So when people say, 'I just can't get to a Service Centre', I tell them 'you don't need to' the Business Development Team are out on the road and can come to you" says Marianne.

If you would like to arrange for one of our team to visit your workplace or speak to them individually simply call our Call Centre staff on **1300 364 400** and they will put you in touch with the Business Development Officer that looks after your area.



THE NEWSLETTER FOR:



Do you know who your local Development Officer is?

Jade Coleman **02 9286 3390** jcoleman@sgecu.com.au
Vicki Goodfellow **0418 114 186** vgoodfellow@sgecu.com.au

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Sydney CBD/ Glebe-Ultimo/North Sydney/Inner City
CBD Parramatta/ Western Suburbs/ Metro West/ Hawkesbury/
Blue Mountains/Northwest/Hills District/Inner West
Illawarra/St George /Eastern Suburbs/South Coast/Southern
Highlands
Wagga Wagga / Riverina / Monaro, Central Coast
Mid West/ Western Region
Mid North Coast/ Central Coast/ Hunter Region
Northern NSW/ Lismore/ Ballina
Victoria
Victoria

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To enter, simply visit www.sgecu.com.au between 1st May 2008 and 30th June 2008 and tell us how many times you can find this icon and you could be a winner!

†Full terms and conditions available on www.sgecu.com.au.

SGE LOCAL REPRESENTATIVE PROFILE

JULIE ROBINSON



OCCUPATION: Assistant Manager
LOCATION: Murwillumbah District Hospital, Lismore.

While working as an assistant manager for Murwillumbah District hospital Julie found herself as a SGE representative.

"I strongly support what is right for me and when I changed over to SGE

and had my finances all sorted for the first time, I wanted to give something back to let others know how good it is.

The most common question I am asked is when is "Why did I change to the SGE/HSU Credit Union?" says Julie. "Being an SGE representative involves giving others an insight about what SGE can do for them and how to get their finances on track - just like SGE did with me."

SGE Direct - 1300 364 400

EXTENDED OPERATING HOURS
3 MONTH TRIAL: 8.00AM - 6.00PM

From Monday 2nd June 2008, SGE Direct's operating hours are being extended for 1 hour in the morning (opening at 8.00am) and 1 hour in the evening (closing at 6.00pm) to be of further assistance to our members. We are trialling the extended operating hours for a period of three months. We have received feedback from members who are not able to contact us during normal business hours. We always try to provide the best service we can and listen to our members requests. We will keep you updated if there any further changes.

Please note: this offer may be withdrawn at any time at the discretion of the Credit Union.† Terms and conditions, fees and charges apply which are available on application. Rate current at time of printing. A Product Disclosure Statement (PDS) is available at our offices / service centres. We will give you a PDS on application which you should read and consider before deciding whether to use any product. SGE Credit Union Limited. ABN 72 087 650 637. 230 Clarence St Sydney NSW 2000. AFSL No. 238311.

HOT term deposit offers

7.00% pa ‡

- \$5000 minimum deposit
- 3-24 month term
- Interest paid on maturity

7.80% pa ‡

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- 7-24 month term
- Interest paid on maturity

Introducing our new insurance partner

QBE Insurance

At SGE Credit Union, we are always looking at new ways to provide you with the best possible solution for your insurance needs, so we're pleased to introduce QBE Insurance as our new insurance partner.



To find out more information or to receive a quote on your insurance, call **1300 364 400**, or visit www.sgecu.com.au or drop into your local service centre.

Terms, conditions and acceptance criteria apply. Cover limits apply as set out in the policy wording. This material does not take into account your personal needs, objectives and financial circumstances and you should consider whether it is appropriate for you. Please read the Product Disclosure Statement available at all SGE Credit Union branches to decide if a product is right for you. Insurance issued by QBE Insurance (Australia) Limited ABN 78 003 191 035 AFS Licence 239545.